A *once in a century medical center* is how Parkview Regional Medical Center is described. This huge project has, 900,000[^1] ft², 6 acres of roof area, 32 miles of ventilation ductwork and 54 cubic yards of concrete. The $500,000,000 project in Fort Wayne, IN, demonstrates once again that communication is key to all good relationships. C/S, CENTRIA and its dealers have a unique partnership where success is a direct result of proper communication.

When the job came out to bid in April of 2009, C/S 7” storm resistant Louver model RS-7315 was prime specified, integrated into CENTRIA Formawall Dimension Series Panel System. Preparing for the bid C/S Sales and Estimation carefully reviewed the job and determined it to be ideal for our new next generation 7” storm resistant model DS-7705, which was created after the spec work was done 5 months earlier. The DS-7705 is better performing, provides for easier installation and seamlessly integrates with the CENTRIA Formawall Dimension Series Panel System. After speaking with CENTRIA, our local rep and our spec rep in TX, we approached HKS Architects, Dallas, TX to have the model changed.

C/S worked closely with the dealers to confirm scope and prepare bid documents for approximately 16,000 ft² Louvers integral to the CENTRIA panels. In July the order was placed with CENTRIA, the only supplier that could offer this highly specifiable integrated Louver product.

By keeping the lines of communications open between C/S, CENTRIA, their reps, dealers and the architects C/S was able to offer and supply a cutting edge new product integrated into CENTRIA Formawall dimension Panel system.

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**Project:** Parkview Regional Medical Center  
Fort Wayne, IN  

**Architect:** HKS  
Dallas, TX  

**Products:** C/S DS-7705 Storm Resistant Integrated Louvers

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[^1]: ft²