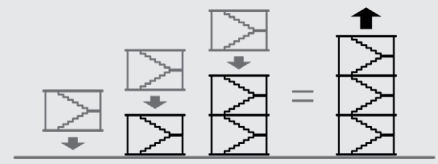


Customer and Project Information

Customer Name: _____
 Plans phase and date: _____

Project Name: _____
 Units for the Project: _____
 Location of the project: _____

| Item Description | Standard | MSS | Standard Cost | MSS Cost |
|---|----------|-----|----------------------------|-------------|
| Design Stage | | | | |
| Stair needs to support the project overall including codes & ADA. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Engineering coordination. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Modeling stairs for project so they are a drag & drop into plans. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Continued support of the engineering & design through to construction. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Coordination with other partners to avoid issues & conflicts during design. | ■ | ✓ | GC fees increased | \$ 0.00 |
| Solid pricing model from early design stage. | ■ | ✓ | GC fees increased | \$ 0.00 |
| Stamped & sealed design drawings. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Specification for the project. | ■ | ✓ | A&E fees increased | \$ 0.00 |
| Project Planning/Production Stage | | | | |
| Dedicated project team to support from design through completion. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Ability to release on a PO for production without site conditions verified. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Deliver stairs to the site at the start of the project. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Have shop fabricated assemblies to the level MSS provides. | ■ | ✓ | Increased field costs | \$ 0.00 |
| Remove load on the building & shaft liner (cost per floor). | ■ | ✓ | Construction costs | \$ 800.00 |
| Incorporate a tested seismic connection to meet ASCE 7-16 requirements for egress stairs in seismic zones (cost per floor). | ■ | ✓ | Not an option | \$ 1,800.00 |
| Installation Stage | | | | |
| Install stair tower that is self supporting & fully functional. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Provide a pour stop for concrete with embeds for a structural connection. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Install the stairs on the slab 10 days after the concrete cure. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Set finished floor height to assist in accuracy of construction. | ■ | ✓ | GC time to coordinate | \$ 0.00 |
| Scaffold or lifts needed for the project access. | ■ | ✓ | Research cost | \$ 0.00 |
| Welding in the structure. | ■ | ✓ | Fire Hazard=Insurance Risk | \$ 0.00 |
| Temporary stairs | ■ | ✓ | Research cost | \$ 0.00 |
| Time of install down to hours per shaft for 4 floors. | ■ | ✓ | \$11,200.00 | \$ 3,000.00 |
| Provide safety access for emergency personel during construction. | ■ | ✓ | Not an option | \$ 0.00 |
| Provide access to the project for inspectors early on. | ■ | ✓ | Time delay in schedule | \$ 0.00 |
| Provide faster & safer access for workers during consturction. | ■ | ✓ | Time delay in schedule | \$ 0.00 |



Customer and Project Information

Customer Name: _____
Plans phase and date: _____

Project Name: _____
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Inclusions

- Price includes shop drawings, material, & fabrication labor.
- All engineering fees (includes sealed shop drawings, design calcs & stamps).
- All mounting hardware included for modular parts.
- Installation plans included in all plans.
- Jig for locating mounting hardware is included as needed per project.
- When Driftready capable it can achieve 4% inter story drift.

Exclusions

- All wood blocking by others.
- All performance & payment bonds.
- All permits, licenses, inspections & testing, if required.
- If Architecturally Exposed Structural Steel (AESS) is not specifically called for on the plans it is not included in this bid.
- All concrete coring, grouting.
- All light-gauge metals.
- Embeds & anchor bolt placement by others.
- Concrete scanning by others.
- Anchor bolts assumed as furnish only.
- All finished painting & galvanizing assumed by othes UNO.
- All simpson connections/material & install by others.
- Product cost do not include crane, installation or delivery costs UNO.